

Contents of Supply Chain Management (SUPPLY CHAIN MANAGEMENT)

SAP Overview:-

- Navigation
- System landscape
- Transport Request
- Integration and Importance of each module – FI, CO, MM,PP,QM,HR,SD
- Relevant intersection points for business processes: - Scenario Covered – procure to pay and order to cash
- Overview for Production Planning and Quality Management
- Explanation of terminologies used in business
- Procure to Pay

Enterprise structure

- Definition and Assignment
- Company code
- Controlling Area
- Plant
- Business Area
- Storage Location
- Purchase Organization
- Purchase GROUP
- Activation of Company for Material Management
- Setting for Company code

Master data

- Material Master
- Material type, Material Group, Number assignment, Attributes for Material Type and Master creation.
- Vendor Master
- Vendor account group, Number range, Payment terms, Inco-terms and Master Creation
- Purchase Info Record
- Number range and master creation for standard, subcontracting and consignment scenario.
- Source List
- Batch Management

Purchasing

- Purchase Requisition
- Purchase Order
- Request For Quotation (RFQ)

Outline Agreement

- Contracts
- Schedule Agreement

Document Types for Purchasing Documents

- Define Document Type
- Define Number Ranges for Document Types
- Define Screen Layout At Document Level

Release Procedure for Purchasing Documents

- Purchase Requisition, Purchase Order, Request For Quotation (RFQ), Outline Agreement-Contracts, Schedule Agreement

Pricing Procedure

- Maintain Condition Table
- Define Access Sequence
- Define Condition Types
- Define Calculation Schema
- Define Schema Group

1. Schema Group Vendor
2. Schema Group for Purchasing Organization
3. Assignment of Schema Group to Purchasing Organization

- Define Schema Determination

External Service Management

- Service Master Creation
- Service PO

Optimized Purchasing

- Automatic PO w ref to PR
- Automatic PO at GR

Inventory Management

- Movement types
- Goods Receipt
- Goods Issue
- Transfer Postings

1. Transfer Posting from Stock to Stock
2. Transfer Posting from Plant to Plant

3. Transfer Posting from Sloc to Sloc

4. Transfer Posting from Material to Material

- Return Delivery to vendor
- Initial Entry of Stock Balances
- Reservations

Physical Inventory

- Types of Physical Inventory
- Creating Physical Inventory Document
- Entering Physical Inventory Count
- List Of Inventory Differences
- Post the Difference

Special Stocks and Special Procurement Types

- Consignment
- Stock transport order
- Subcontracting
- Pipeline
- Returnable transport packaging – RTP
- Third Party Processing

Valuation and Account Determination

- Introduction to Material Valuation
- Split Valuation
- Configure Split Valuation
- Defining Global Categories
- Defining Global Type
- Defining Local Definition& Assignment

Invoice Verification

- Basic Invoice Verification Procedure
- Invoice for Purchase Order
- Unplanned Delivery Costs
- Planned Delivery Costs
- Credit Memo
- Blocking the Invoice
- Releasing Blocked Invoices
- Subsequent Debit/Credit
- Automatic Settlements (ERS, Consignment, Pipeline)
- GR/IR Account Maintenance
- Stochastic Block

- Parking Invoice Document

Material Requirement Planning

Order to Cash

Prerequisites for Order to cash build up

- Organizational structures
- Sales and distribution aspect
- Materials management aspect
- Finance and accounting aspect
- Document flow and process chain
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Master Data Overview

- Working with Customer master Record
- Working with Material Master Record
- Customer Account groups

Pre-Sales Activities

- Sales Document structure
- Inquiries
- Quotations
- Sales support
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Creating, Processing and controlling

- Sales Order Processing
- Creation of sales order with reference
- Item Categories
- Schedule lines Categories
- Copy Control
- Log of incomplete items

Pricing

- Condition Technique
- Condition Type
- Access Sequence
- Condition Record
- Condition Table
- Price determination
- Definition and maintenance of prices, surcharges, and discounts

Fast Material Entry in Sales order

- Product Proposals
- Material Listing and exclusion
- Material Determination
- Free goods

Sales order Types

- Rush order
- Cash Sales

Outline agreements

- Contracts
- Scheduling agreements

Special Business Processes

- Consignments
- Bill of material
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Shipping

- Overview of shipping
- Shipping point and route determination
- Creating and controlling outbound delivery
- Delivery processing
- Picking
- Picking conformation
- Processing packing material
- Packing
- Goods issue

Billing

- Billing document types
- Creation of billing documents
- Controlling billing documents
- Overview of billing methods
- Billing plan
- Revenue account determination
- Posting billing document to Accounts

Credit management

- Integrated case study

- Implementation of a fictitious demo company in an “empty” delivery client in an ERP system, using predefined business processes
- Mapping the enterprise structure
- Implementing sales transactions, delivery and billing processes, institution-specific price determination requests

Other Topics

- Text determination
- Partner determination
- Output determination

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